Software Asset Management (SAM)

Control and optimise your software expenditure

SUMMARY

- Viadex relieve the strain and complexity of auditing, reconciling, and controlling your diverse licensing agreements, or the lack of them

- Effective management of your software assets to reduce the risk of potentially huge unplanned expenditure and other penalties

- Properly align your IT investments with your business needs; neither over- nor under-investing

FEATURES

- Best practice processes and procedures for asset auditing designed to improve your financial security

- Cost optimisation of software assets and licensing, to improve return on investment by driving volume discounts

- Lifecycle management opportunities for existing and future assets through confident assessment of your licensing needs

THE VIADEX SAM SERVICE IS IDEAL FOR:

- Organisations who build and maintain their own internal compliance systems and/or who have decentralised or silo-based IT management of assets across multiple locations

- Organisations with complex IT estates creating software sprawl, often resulting from M&A activity, or geo-diversity

Viadex can optimise your licensing models to make sound financial sense.

We help you reduce your TCO by ensuring the right size software portfolio for your business, while mitigating the risk of vendor non-compliance and the avoidable costs and penalties involved.

THE SOLUTION

- Optimise software spend

- Improve IT governance

- Mitigate operational, financial and legal risk

FOUR PHASES TO IMPLEMENTING AN EFFECTIVE SAM STRATEGY:

Planning
Viadex assesses current maturity levels and risk, and defines ownership, scope, roles and responsibilities; leading to approval of the overall management objectives.

Implementation
We ensure the SAM plan and all necessary tools and processes of the SAM framework are in place.
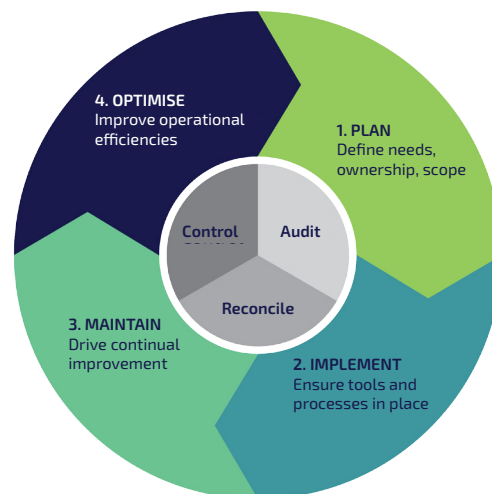
Maintenance
This phase focuses on maintaining the SAM system. Regular reviews are conducted to validate that the programme is delivering the expected outcomes, paving the way for the process of continual improvement. Accurate compliance reports are provided to satisfy external and internal audit requirements.

Optimisation
Continues with the improvement of the SAM processes, driving operational efficiencies and tangible benefits such as:

Cost Savings	Cost Avoidance	Improved Efficiencies
Through re-negotiated contracts and agreements combined with greater budgeting accuracy	By re-harvesting and redeployment of existing licenses	By gaining a better understanding of current hardware and software assets

4. OPTIMISE Improve operational efficiencies

1. PLAN Define needs, ownership, scope

3. MAINTAIN Drive continual improvement

2. IMPLEMENT Ensure tools and processes in place

Control   Audit   Reconcile

🛡 AUDIT   DESIGN   🔧 DEPLOY   ⏱ OPTIMISE
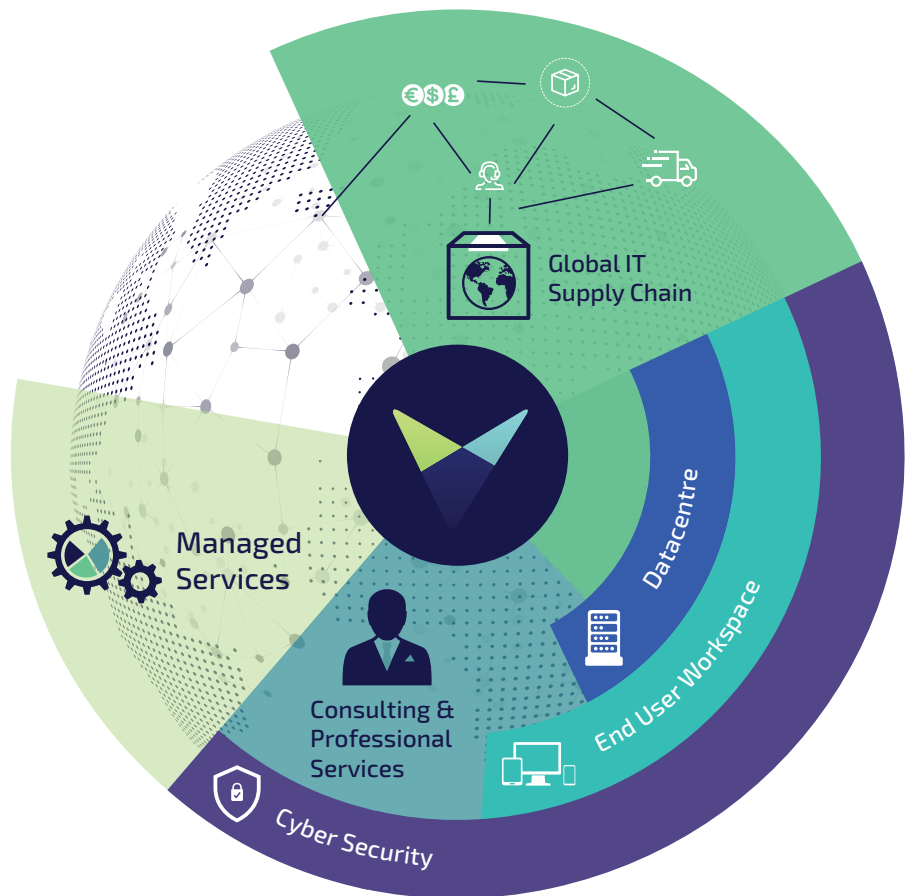
Software Asset Management (SAM)

About Viadex

Experience: Viadex work with best-in-class global partners to deliver tried and tested approaches and engagement models, following a robust framework approach to ensure justifiable outcomes and reduce project risks.

Direction: In an increasingly competitive environment, a 'one size fits all' approach to IT rarely addresses your objectives: reducing risk, reducing costs and improving efficiencies.

Precision: Our structured methodology analyses your current mode of operation (CMO) to best define the scope of the IT solution, aligned to the needs of the business now and into the future.

Focus: Viadex provide tactical and strategic IT direction to help focus on your current and future business goals and long-term strategy.

Global IT Supply Chain

Datacentre

End User Workspace

Managed Services

Consulting & Professional Services

Cyber Security

Global Logistics

By partnering with our customers, we handle the process of manufacturer evaluation and selection, commercial negotiations and global support to make sure the technology solutions meet the necessary business requirements.

The Viadex Global Logistics Service helps you create an infrastructure that is agile enough to adapt and grow with you across the globe. The entire team work across all International time zones, no matter where you are based, offering a 24/7 emergency worldwide response.

Consulting and Professional Services

An agile infrastructure designed to service end-user experience is both critical and indispensable in today's world.

Viadex Consulting and Professional Services follow our core methodology of Audit, Design, Deploy and Optimise, to help transform your infrastructure to directly support your business productivity goals and enhance end-user experience.

Managed Services

Viadex has the global capability to provide a wide range of Managed Service solutions to help organisations with the operation of their technology environments.

Viadex provide 24x7x365 technical expertise, service consistency and flexibility across multiple vendors, technologies and geographies.

Every service is wrapped into our Global IT Service Desk, using IT Service Management and ITIL aligned frameworks, detailing set processes supported by highly skilled and trained people.

Cyber Security

Datacentre

End User Workspace

EUROPE: +44 208 739 1000 | AFRICA: +27 21 001 1175 | ASIA: +65 6950 0474 | AMERICAS: +1 833 847 3845

services@viadex.com | www.viadex.com | VIADEX LTD, UNIT 20, RED LION BUSINESS PARK, RED LION ROAD, SURBITON, KT6 7QD, UK